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TO RUCPDOG/USDOC WASHDC
RUEAHLG/HQ ICE IAO WASHINGTON DC
INFO RUEHC/SECSTATE WASHDC 4159

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USDOC FOR 532/OEA/M. NICKSON-DORSEY/JAY HATFIELD
USDOC FOR 3131/USFCS/OIO/ANESA/KREISSL
USDOC FOR 4530/MAC/ANESA/OSA
ICE HQ FOR STRATEGIC INVESTIGATIONS
STATE FOR EB/ESP

E.O. 12958: N/A

TAGS: [ETTC](#) [ETRD](#) [BEXP](#) [IN](#)

SUBJECT: EXTRANCHECK: PRE-LICENSE CHECK: HEADQUARTER SOUTHERN
COMMAND, PUNE, LICENSE NO. D368007

REF: USDOC 07039

¶1. Unauthorized disclosure of the information provided below is prohibited by Section 12(c) of the Export Administration Act.

¶2. Acting Export Control Officer (ECO) Perry Davis and BIS FSN Prem Narayan conducted a Pre-license Check (PLC) at the Headquarter Southern Command (HSC), Pune, on March 20, 2007.

¶3. BIS requested a PLC at HSC, Ministry of Defence (MOD), GOI, website: <http://mod.nic.in>. HSC was listed as the Ultimate Consignee and Redington Distribution Pte Ltd. (Redington), Singapore as Foreign Purchaser and Intermediate Consignee; for 11 ASA5510-AIPLO-K9: ASA 5510 applicable with AIP-SSM-10, SW, 3FE, (3DES/AES) and 11 ASA5500-ENCR-K9: ASA 5500 strong encryption license (3DES/AES) controlled under ECCN 5A002 and ECCN 5D002, respectively. The license applicant was Cisco Systems, Inc. (Cisco), San Jose, CA.

¶4. ECO along with FSN Narayan met with Col. S.S. Birdie (Birdie), General Staff System Branch, HSC and Amit Shirolkar (Shirolkar), Avi Electronics & Networks Pvt. Ltd. (Avi Electronics), Pune. Prashant Agrawal (Agrawal), Under Secretary (AMS), facilitated the meeting. Agrawal was also present at the meeting.

¶5. Birdie stated that HSC is in the process of setting up a new computer system that would connect 350 workstations within HSC and its various Corps, Divisions and Brigades will be connected through intranet. The process for installing the new system was initiated in January 2006. Prior to floating the bids HSC invited certain vendors to make presentation for the required system. Cisco representative based in Mumbai visited HSC and made presentation for the commodities on check. Based on feedback received from various vendors the technical specifications were prepared and tender was floated for the procurement of equipment needed for the new system. The tender was awarded to Avi Electronics who is Premium Partner for CISCO in India. Shirolkar stated that Avi Electronics is reseller and OEM integrator for CISCO in India for defense industry. Shirolkar stated that Redington and Ingram are the clearing and forwarding agents for CISCO in India. Birdie stated that HSC has plans to purchase 34 more of such Cisco firewall to install at all its 45 locations.

¶6. Birdie was not aware of the BIS regulations. This was the first USG or BIS official visit to HSC. He was cooperative and forthcoming. He produced the documents before ECO and FSN Narayan to view pertaining to the proposed transaction. Those contained the HSC Supply Order for various equipment required for the system including Cisco items on order and Cisco questionnaire concerning the BIS export license compliance. BIS team was handed over a copy

of these documents.

¶7. Birdie confirmed the stated end use of the Cisco firewall and VPN technology. He stated that HSC would be using Cisco technology to provide a secure and reliable network infrastructure. The Cisco equipment will be used to support the security enhancements to protect its windows server, exchange server, SQL server and share-point server via firewall and VPN technology. The type of data that would be encrypted using Cisco technology is email, web and portal traffic. He stated that other required products for the system have been installed and is awaiting the Cisco products. As soon as the Cisco products are received they will be integrated in the new system. Of the 11 Cisco units on order, one will be installed at HSC and 10 of them will be installed at HSC's Corps, Divisions and Brigades.

¶7. The basic responsibility of the Army is to safeguard the territorial integrity of the nation against external aggression. Due to India's long borders encompassing different geographical and climatic conditions such as desert terrain on the west, snow-covered mountains in the north and thick rain-fed mountainous jungles in the east, the Army has to constantly prepare itself for diverse challenges. In addition, the Army is often required to assist the civil administration during internal security disturbances and in the maintenance of law and order, in organizing relief operations during natural calamities like floods, earthquakes and cyclones and in the maintenance of essential services. Demands on the Army have increased manifold due to continuous deployment of its forces in intense counter insurgency operations in Jammu and Kashmir and the North East parts of India. To achieve these objectives, the Army is organized into five regional commands which are: HQ Central Command, Lucknow; HQ Eastern Command, Kolkata; HQ Northern Command, Udhampur; HQ Western Command, Chandimandir; and HQ Southern Command which is headquartered at Pune is responsible for whole of South India,

Gujarat and Maharashtra. It consists of the XII and the XXI corp.

¶10. Recommendation: Post recommends the Headquarter Southern Command as a reliable recipient of the controlled U.S. origin commodities. All indications are that the listed commodities will be used in accordance with U.S. Export Administration Regulations (PDAVIS/PNARAYAN) Mulford

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